



SALES

The system covers financial transaction types used commonly in companies (proposals, sales order, purchase order, invoices, etc.) The system provides an effective tool to control and follow-up account payable and account receivables transactions.

### System Advantages:

- Adding Unlimited customers & customers classifications.
- Complete customer database ( personal, financial, admin and taxation data ).
- Integrate of all relevant inventory transactions (sales and sales return).
- Support internal procedures for ( sales orders, invoices issuance and sales quotations).
- Invoice issuance support covering one or more issuance voucher.
- Ability to add customer logo in the bill header and redesign invoice form to include part for signatures.
- Issue customers statement (aggregated and details).
- Monitor credit balance per ( customer / sales area / classification / sales rep).
- Review sales per ( customer / store / sales rep. / classification / sales rep).
- Sales analysis (quantities & values) per ( customer / group / etc ).
- Monthly sales analysis (quantities & values) per ( item / customers / sales rep / region).
- Monitor credit aging.

## System Advantages:

- Review reconciliation between offers, sales orders and issuance orders.
- Monitor items profit.
- Flexible setup of invoices serial.
- Ability to link customer with ( zone, sales rep. and classification ).
- Ability to link customer code to supplier code and dealt with them as one entity.
- Ability to setup payment terms, credit limit and discount policy per customer
- Ability to setup discount policy per item per customer.
- Special sales prices for customer / group of customers.
- Specify more than one price list, e.g. ( retail price list, consumer price list).
- Complete data set for sales representative.
- Set of reports about sales rep. (sales, collection and commissions).
- Define many discount types ( fixed %, variable %, fixed amount ,variable amount, etc).
- Supports services (non stock) items sales.
- Supports point of sale ( POS ) interface and POS peripherals.
- Ability to record sales budget.
- Monitor individual items profitability.
- Monitor sales tax.
- Integration with safe box and banks modules.
- Integration with General ledger

